



Upcoming Events

Friday, June 8th, 2007

41st Annual SDRCA Golf Classic, flier attached

Wednesday, June 20th

Luncheon, Fraud Prevention, Flier attached

President's Message

The month of June officially ushers in the summer season and hopefully it will be the beginning of a busy and profitable quarter for our roofing contractors and associate members. As you plan for the month of June, remember 3 important events which take place in the month. The first event is the 33rd Annual WSRCA, Western Roofing Expo in Las Vegas. This convention and tradeshow always proves to be a well-organized event, with plenty activities to keep the participants busy. Aside from the tradeshow floor itself, the convention is packed with seminars and speakers that can peak the interest of almost anyone. As you walk the trade show floor look out for the SDRCA booth and stop by to say "Hi".

Our 2nd event happens later the same week which is the SDCRA's 41st Annual Golf Tournament. The tournament will be played at Coronado Municipal Golf Course for the 2nd year. We had a great event last year at this course and I am certain we will have another this year. I for one love this course not just for the beautiful setting but also for the layout of the course. As a poor golfer, this layout allows me to always hit from a fairway! (Not always the fairway of the hole I'm playing – but a fairway is a fairway. This tournament is a key element for our association; the proceeds we receive are a large part of what brings value to you as a member of the SDRCA. There are still some foursomes open so reserve your spot today! Hope to see everyone on the course.

Last but not least, our third event is a luncheon scheduled for the 20th; this luncheon is a must for all owners. Have you ever worried about being "ripped-off"? We will have the opportunity to hear from a certified fraud examiner, Jere Batten. Jere will share with the Association ways to prevent fraud within our companies.

So, during this busy month of June don't miss the opportunity to join in with these planned events to make your business better and have some fun.

Diamond Sponsors- APOC, Gaslamp Insurance, Tarah Asphalt Products

Emerald Sponsors— Henry Company, Martin Roofing Co., Mission Valley Roofing, RSI Roofing, Certainteed

Pearl Sponsors-Allied Building Products, Dils Roofing, Robinson Sales, Urbach Roofing

On the National Front

The NRCA reports that they expect that the balance of the year should be solid but not spectacular. The residential market continues to be soft, but not as soft as last year. The commercial market seems to be resilient with pockets of strengths and weaknesses. With owners paying more attention to energy and environmental issues, initial installation prices should increase.

The NRCA believes that if immigration legislation is not passed by the end of the summer, you probably won't see anything until 2009, after the presidential elections.

The Department of Defense has a program called Hiring Heroes, which is aimed at finding jobs for wounded soldiers. Details for the program are available at www.military.com/support.

On May 9, the House Oversight and Government Reform Subcommittee on Government Management, Organization, and Procurement Business approved H.R. 1870, the *Contractor Tax Enforcement Act*, which would ban contractors who have not paid their taxes from winning federal contracts.

On April 24 and 26 the House and Senate held hearings to investigate whether or not the Occupational Safety and Health Administration's (OSHA) process of issuing new regulations is keeping up with changes in the workplace.

The House and Senate OSHA hearings set the stage for Rep. Woolsey (D-CA) and Sen. Kennedy (D-MA) to introduce companion OSHA reform bills, the *Protecting America's Workers Act*, S. 1244 and H.R. 1029. This Act seeks to achieve the following: expand OSHA coverage to federal employees; increase whistleblower protections; require employers to provide and pay for personal protective equipment; and increase penalties by changing OSHA violations from misdemeanors to felonies. In addition, the felony penalties would not only be activated upon the death of an employee, but also by the "serious injury" of an employee that resulted from the "willful" violation of OSHA regulations.

Sen. Kennedy (D-MA) and Rep. DeLauro (D-CT) have recently introduced the *Healthy Families Act*, S. 910 and H.R. 1542. The Act would require any employer with 15 or more employees to provide all employees who work 30 hours or more a week with 7 days of paid sick leave per year.

Rep. Maloney (D-NY) has introduced the *Family Medical Leave Act (FMLA) Expansion Act*, H.R. 1369. The highlights of the Act are: reduces the number of employees needed to bring an employer under the FMLA from 50 to 25, and it would allow persons to take leave under FMLA for reasons related to domestic violence. Sen. Dodd (D-CT) is expected to introduce his version of FMLA expansion, which likely will include components similar to Rep. Maloney's bill but also mandate 6 weeks of paid leave.

The NRCA will have a fall protection class in Los Angeles on May 17th. This will be in English and Spanish.

At a more local level, the State of California has adopted new safety rules for "production-type" residential roofing work. This is defined as new multi-facility residential projects. The rules impose new training requirements and lower the trigger heights for fall protection.

Thanks to the NRCA for their informative postings!

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Roofing Message Board

The SDRCA has created a roofing industry message board for San Diego. The board contains:

- ▶ General Discussion, talk about roofing industry.
- ▶ Marketplace, post roofing items you wish to sell, buy, or trade.
- ▶ Employment Opportunities, find jobs or post job openings.
- ▶ Events, post any upcoming roofing industry event.

It is brand new and something we have needed for some time. Please sign up, browse, or even post something if you need to. If you would like a new forum, let me know and I can create one for you.

The board is available at <http://sdrca.proboards56.com/>.

Mount Soledad Memorial

Thank you to all of you who helped fund the memorial project for Jeffery Bisson. Thanks to you, the memorial is now in place and a trust account as been established for his son, Andrew.

Press Releases

Again, I would like to encourage all members to submit press releases for your company. Manufacturers can inform our readers about new products and/or special discounts. Suppliers can inform our readers about the happenings in their yards. Press releases will be inserted at the end of the newsletter.

2007 Construction Law Books

The 2007 Construction Law Books are available through the SDRCA. BNI Building News is selling the books for \$51.95 but the SDRCA is offering the book to our members for \$30.00. Limited amount available, call or email the SDRCA if interested in obtaining the new book.

SDRCA new-look website

A fresh website is up and running. The website still has the same features. Let us know what you think.

SDRCA Booth at WSRCA Show

If you are at the show June 4th or 5th, stop by and see us. We are at booth #112.

2008 International Roofing Expo

The 2008 International Roofing Expo will be held Feb. 21-23, 2008 in Las Vegas. The exhibits will be at the Las Vegas Convention Center and the headquarter hotel will be Caesars Palace.

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Welcome new associate members

G&K Services

G&K Services is a North American market leader in branded identity apparel programs and facility services.

Look for them at our annual golf event on hole number 11.



&



The Nation's Leading Solar Power Installer

June Luncheon Scheduled, "Protect yourself against Fraud"

Jere R. Batten, CPA, CFE

Jere R. Batten is a certified public accountant and a certified fraud examiner who is currently the president of Batten Accountancy, Inc. in San Diego. Ms. Batten has over 16 years experience in conducting audits, preparing tax returns, and consulting for small businesses, not-for profit organizations, and individuals. She received her CFE designation in 2002 and specializes in fraud prevention with her clients. She conducts fraud investigations usually pertaining to embezzlement issues and financial statement fraud. She is a member of the Association of Certified Fraud Examiners, the American Institute of Certified Public Accountants and the California Society of Certified Public Accountants.

Ms. Batten is currently serving as the treasurer for the Association of Certified Fraud Examiners – San Diego Chapter and has been actively involved in the community of Ocean Beach since 1990. She served six years on the board of the Ocean Beach Town Council where she held the position of treasurer for the first three years and presided as president for the last three years of her term. As a representative of the Ocean Beach Town Council, she also served on the Sports Arena Ad Hoc Committee and was recently nominated, although, not appointed to, the Ethics Committee for the City of San Diego. Throughout her years of service she was a recipient of many commendations for her outstanding service to the community and was the recipient of the Citizen of the Year award in Ocean Beach in 2003.

Batten is a graduate of San Diego State University and holds a Bachelors degree in Accounting.

Flier Attached at end of newsletter

ABC San Diego Customer Appreciation

ABC San Diego will have a customer appreciation on Friday, June 29, 2007 from 10:00 AM to 2:00 PM.

Flier Attached at end of newsletter

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Pearl Sponsors-Allied Building Products, Dils Roofing, Robinson Sales, Urbach Roofing



San Diego Roofing Contractors' Association



APOC's Title 24 Challenge

Closest to the Pins Contest June 8, 2007



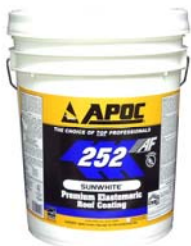
Only one shot counts to get the ball in or closest to the hole – no mulligans. (Only roofing contractors qualify.) The top three winners will be announced at dinner.



First Place (Closest to Pin)

- One Drum of 252 (55 gal)
- One Drum of 232 (55 gal)
- Ten Pails of 365 (3.5 gal cans)
- Ten Pails of 260 (3.5 gal cans)

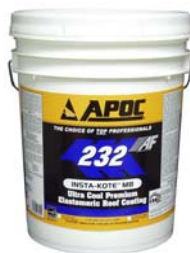
Over \$3,000 worth of Title 24 Products!!!



Second Place (2nd Closest to Pin)

- Five Pails of 252 (5 gal cans)
- Five Pails of 232 (5 gal cans)
- Five Pails of 365 (3.5 gal cans)
- Five Pails of 260 (3.5 gal cans)

Over \$1,500 worth of Title 24 Products!



Third Place (3rd Closest to Pin)

- Five Pails of 252 (5 gal cans)
- Two Pails of 232 (5 gal cans)
- Two Pails of 365 (3.5 gal cans)
- Two Pails of 260 (3.5 gal cans)

Over \$750 worth of Title 24 Products!



41st Annual SDRCA Golf Classic

The 2007 event is scheduled for Friday, June 8th, 2007.

We are going back to the scenic Coronado Golf Course with a 1 PM shotgun start.

The event is sponsored by:

GASLAMP

I N S U R A N C E

Sponsors signed up to date include:



Flier attached at back of newsletter, only a few spots left.

Board of Directors

Wayne Sorensen, President
Top Line Roofing

Ric Morales, Vice President
Tarah Asphalt Products

David Susi, Treasurer
RSI Roofing

Emilio Figueroa, Secretary
Gaslamp Insurance

Kevin Shields, Director
ABC Supply

Gary Martin, Director
GM Roofing & Maintenance

Kirk Bowman, Director
Patriot Roofing

Scott Widdes, Director
CertainTeed

Troy Parrott, Director
RSG, San Diego

Eric Johnson, Past President
Eric Johnson Roof Systems

James Robyn, SDRCA
Executive Director

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SAN DIEGO ROOFING CONTRACTORS' ASSOCIATION

1113 Adella Avenue, Ste. 100, Coronado, CA 92118

Phone/Fax 888-825-0621

Our Sponsors:



41st Annual SDRCA Golf Tournament

Sponsored By:

GASLAMP INSURANCE

Friday, June 8th, 2007

Coronado Golf Course

11:30 AM Check-In & Barbecue Lunch

1:00 PM Shotgun Start - Scramble Format

6:00 PM Dinner & Awards

Last year's event sold out three weeks prior to the event so you are encouraged to reserve your space today. Please fill out this form and return to the SDRCA.

The 2007 event will include golf, carts, driving range balls, tee prizes, barbecue luncheon, dinner, awards, and optional raffle.

Company: _____ Contact Person: _____

Phone: _____ Email: _____

Please check the appropriate box or boxes

- My company wants to be a Tee Sponsor (foursome included in price) \$1200.00
- My company wants to be a Green Sponsor \$400.00
- My company wants to be a Raffle Sponsor (please send prize or indicate donation) \$ _____
- I am an individual player \$175.00
- I have a twosome \$350.00
- I have three players \$525.00
- I have a foursome \$700.00
- I will have _____ additional dinner guests at \$40.00 each \$ _____

Total Amount \$ _____

Payment Information

Bill my credit card listed below Check Enclosed I need an invoice to pay this

Credit Card Number: _____ Exp: _____

Name on Card: _____



CUSTOMER APPRECIATION

PARTICIPATING VENDORS

Apoc
 Atrium
 Carlisle
 CMI
 Diamond Professionals
 Eagle Tile
 LaHabra
 LaPolla Coatings
 Lift
 Monier
 O'Hagin
 Owens Corning
 Rainbuster
 Tamko
 Zep

Date: Friday, June 29, 2007
Time: 10:00 a.m. – 2:00 p.m.
Place: ABC Supply Co.
 7111 Mission Gorge Rd.
 San Diego, CA 92120
 619-286-3314

DJ Music
 Giveaways
 BBQ
 Literature & Samples
 Manufacturer Reps
 Product Displays
 Special Promotions



CUSTOMER APPRECIATION

Friday
 June 29, 2007

10:00am - 2:00pm

7111
 Mission Gorge
 Rd.

Yes, I will be attending No, I will not be attending

Name _____
 Company _____
 Address _____
 Phone _____

Please RSVP by June 10, 2007



You're Invited...



7111 Mission Gorge Rd.
San Diego, CA 92120

You're Invited...

Place
Stamp
Here

ABC SUPPLY CO., INC.
7111 Mission Gorge Rd.
San Diego, CA 92120



JOB OPENING

Leading manufacturer for energy efficient, cool roofing systems for new construction, roof restoration and maintenance applications is looking for experienced manager for our SW Region.

Responsibilities:

- Oversee existing OEM and distributor accounts
- Oversee SW Region consisting of: CA, NV, UT, AZ, CO, NM
- Oversee and assist sales reps for SW Region
- Develop new accounts
- Prospecting, product demonstrations, problem solving, quoting, assisting customers and closing sales
- Participate in trade shows

Requirements:

- Detail-Oriented
- Strong Communication & Interpersonal Skills
- Fundamental Computer Skills

Benefits:

- Base Salary with Commission
- Medical, Dental and Vision Insurance
- Pension (401 K)
- Paid Vacation
- Paid Sick Time
- Various Expenditures

Don't delay! Start your future in the manufacturing industry now!

Please email your resume to rmhyer@gardner-gibson.com or call (562) 884-4383.



Press RELEASE

For Release: May 16, 2007
RE: Laurel Studios
Laurel St. & Ketner Blvd.

For Further Information Contact:
Helen McBrady, Director of Marketing
858/278-7200 x.117 hmcbrady@roofrsi.com



RSI ROOFING™ which focuses on installing energy efficient roofing systems was selected by Brett Farrow, Architect and Owner, of West Laurel Development, to install a 4-ply SBS Cool Roof System on the new West Laurel Studios project located on the corner of Laurel Street and Ketner Blvd. in the Little Italy section of San Diego. The roofing project is valued at approx \$35,000. According to David Susi, President, **RSI ROOFING™**.