



SAN DIEGO ROOFING CONTRACTORS ASSOCIATION

From the Executive Director...

The SDRCA Board of Directors has decided to postpone this year's SDRCA Golf Classic for several reasons.

With the uncertainty of how the economy will bounce back, questions on the success of fund raising, the risk of an extremely low turnout leading to a dollar loss, the Board made the decision to postpone.

It was not an easy decision and the Board deliberated for some time before coming to this conclusion.

Although the Golf Classic has been postponed, and the Golf Classic funds the Scholarship Program, the Scholarship Committee is still moving forward with awarding Scholarships.

You can find a direct link to the [Scholarship Application HERE!](#) This is our second year of the Roger D. Urbach Memorial Scholarship Program, we look forward to receiving applications and reviewing them.

James Robyn, SDRCA Executive Director

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Upcoming Events

July 1st
Virtual Western Roofing Expo

DATE TBA
SDRCA Dinner Meeting
OSHA Roofing Updates

TBA
SDRCA 54th Annual Golf Classic
Funding the Roger D. Urbach
Memorial Scholarship Program

The San Diego Roofing Contractors' Association (SDRCA) has been serving the Roofing Industry for over sixty years.

Times, techniques and technology has changed, but the SDRCA Core Values, Code of Ethics, Mission and Vision Statement has not. The 2020 Board of Director Team is committed and dedicated to serving our members and this association with new education, resources, training and savings for the purpose of helping our members continue a tradition of profitability and professionalism in our industry.

It is the intent of this Association to establish and maintain professional standards and practices in the Roofing Industry through education and public awareness. Our members are committed to excellence and they use the benefits offered by the Association to help obtain this goal. The SDRCA encourages you to become fully aware of the potential problems of dealing with an unlicensed, uninsured roofer.

The SDRCA was formed in 1957 to preserve and promote the art of roofing application. SDRCA members recognize that after 62 years of innovation in roofing technology and application, the following goals are as meaningful and relevant today as they were yesterday and will be tomorrow.

The SDRCA remains a strong supporter of open competition and the free enterprise system; indeed, this competitive environment led to the success of its members. SDRCA members recognize that the perpetuation of such a healthy business environment is greatly influenced by their own professional conduct. The SDRCA supports the following practices, and encourages them in its members.

SDRCA Member Code of Ethics:

1. To conduct my business in an ethical manner, so that I will reflect credit and confidence by the public in our industry as well as my own business.
2. To consider my vocation worthy and dignified and thus affording a distinct opportunity to serve society.
3. To hold that the exchange of my goods and service for a fair profit is legitimate and ethical, provided all parties in the exchange are benefited.
4. To elevate the standards of my vocation by exercising a high degree of care in the execution of all work, and correct any defective work as a direct challenge to my ability and integrity.
5. To protect and defend the public from fraudulent and unethical practices affecting our industry.
6. To cooperate with the association in its effort to better conditions in the industry, so that public, management, capital and labor will all mutually benefit.
7. To operate my business in accordance with the rules and regulations of constituted authority at all levels and in a manner which will leave no doubt as to my loyalty to my country and its ideals and fundamental principals.

The SDRCA Mission Statement:

The mission of the San Diego Roofing Contractors' Association is to establish and maintain professional standards and practices in the roofing industry through education and public awareness.
Adopted January 1997

To elevate...To protect and defend...To cooperate...so that all benefit.

"Nearing Retirement? What Questions Should You Ask?"

Jack Loehr, Edward Jones 6050 Santo Rd., Ste. 140, San Diego, CA 92124

The recent market volatility has affected just about everybody's financial and investment situations – so, if you were planning to retire soon, will it still be possible?

Of course, the answer depends somewhat on your employment situation. With so many people's jobs being affected by the coronavirus pandemic, your retirement plans may also have been thrown into confusion. But assuming your employment is still stable, what adjustments in your financial and investment strategies might you need to make for your retirement?



Here are a few areas to consider, and some questions to ask yourself:

- - *Retirement goals* – Now is a good time to review your retirement goals and assess your progress toward achieving them. You may want to work with a financial professional to determine if the current environment has materially affected your goals or if you need to make modest adjustments to stay on track.
- - *Retirement lifestyle* – You probably created your investment strategy with a particular type of retirement lifestyle in mind. Perhaps you had planned to become a world traveler when your working days were over. Of course, in the near term, extensive travel may not be possible, anyway, but once we move past the pandemic, your freedom to roam will likely return. But if your investment portfolio is not where you thought it might be, can you (or do you want to) adapt your lifestyle plans? And can you accept the same flexibility with your other lifestyle goals, such as purchasing a vacation home, pursuing hobbies, and so on?
- - *Tradeoffs* – Based on your retirement goals and your willingness to adjust your retirement lifestyle, you'll want to consider your options and tradeoffs. For example, would you be willing to work more years than you had originally planned in exchange for greater confidence in your ability to enjoy a comfortable retirement lifestyle? By working longer, you can continue adding to your IRA and 401(k) or similar retirement plan, and you may be able to push back the date you start receiving Social Security to receive bigger monthly benefits. You might also review your budget for opportunities to reduce spending today and potentially save more toward your retirement goals.
- - *Social Security* – You can file for Social Security benefits as early as 62, but you can get 25% to 30% more each year if you wait until your full retirement age, which is likely between 66 and 67. As you created your retirement plans, you likely also calculated when you would take Social Security, but you may need to review that choice. If you postpone retirement a few years, what effect will that have on when you choose to take Social Security and, consequently, the size of your benefits? You won't want to make a hasty decision, because once you start taking Social Security, you can't undo your choice.

This is certainly a challenging time to be entering retirement, and you'll have some questions to answer. But even in the midst of uncertainty, you still have many choices. Consider them carefully and make the decisions that work for you.

This article was written by Edward Jones for use by your local Edward Jones Financial Advisor.

Are You Building Without A COVID Policy?

As the construction industry continues to operate in California as an "Essential Business" during the Coronavirus (Covid-19) Pandemic, various local jurisdictions are implementing stricter guidelines and requirements to help prevent the spread of Covid-19 and maintain the health and safety of all. The specific requirements for each jurisdiction differ and are beyond the scope of this alert.

However, the common requirement for most jurisdictions is that construction industry employers must **develop and implement a comprehensive Covid-19 exposure, prevention, preparedness and response plan/policy**. The Covid-19 Policy should address at least the following:

- control measures for social distancing
- protocols for employee screening and symptom checking
- guidelines for jobsite cleaning and disinfecting
- hygiene
- Covid-19 training; and

response plan for Covid-19 exposure.

Additionally, jurisdictions are now requiring the designation of a **site specific Covid-19 supervisor** to enforce Covid-19 recommendations, guidelines and company policies.

Furthermore, the Covid-19 Policy should be shared with Project Manager(s), Superintendent(s), Foremen, Employees/laborers, Sub-subcontractor(s) and Supplier(s) making deliveries to the jobsite.

We have learned from clients - and other sources- that OSHA representatives, city inspectors and union representatives are making more frequent jobsite visits to confirm that builders are complying with the Covid-19 requirements.

Additionally, various jurisdictions have stated that the failure to comply with their guidelines about having the Covid-19 policy shall be deemed as creating unsafe conditions and may result in withholding of inspection at jobsites, or the shutting down of the construction site until corrective measures are taken. Therefore, it is prudent for general contractors and subcontractors continuing to build during the Pandemic to have a written Covid-19 exposure, prevention, preparedness and response plan.

If you need assistance drafting your Covid-19 exposure, prevention, preparedness and response plan, email **Milene C. Apanian at mca@agrlaw.com**. The Covid-19 Policy and remote staff training is now available for purchase - for a flat fee as follows:

General Contractor Covid-19 Policy: \$395

Subcontractor Covid-19 Policy: \$295

Covid-19 Policy Training (remotely): \$395 (unlimited participants from same company)

AGC: Economist predicts U.S. construction will lag during recovery

The loss of 975,000 construction jobs from March to April represented nearly 13 per cent of the industry's employment. The chief economist of the Associated General Contractors of America has painted a bleak picture of the current U.S. construction landscape and says recovery prospects are expected to lag behind the rest of the U.S. economy.

Ken Simonson spoke at an economic impact webinar hosted by ConstructConnect on May 7 and a day later he released the findings of the association's latest survey of 800 contractors. In all, 67 per cent of firms report having a project cancelled or delayed since the start of the outbreak in early March.

Reasons cited for the disruptions varied, with 30 percent of firms reporting projects being halted by government order, 37 percent saying project owners have halted work out of fears of the COVID-19 pandemic, 31 percent indicating that owners have cancelled projects because of a predicted reduction in demand and 21 percent reporting having projects cancelled due to financing shortfalls.

"We have already heard this week, the seventh of May...that 48 per cent said a project that was underway this month was halted," Simonson said. "More ominously, the percentage who say that a project that was scheduled to start in May or June or later, the cancellation rate had been rising, as of last night (May 6), it was 20 per cent. It was 16 per cent two weeks ago so cancellations are rolling in at a steeper rate."

The economist said the loss of 975,000 construction jobs from March to April represented nearly 13 per cent of the industry's employment and was the worst one-month decline ever. Simonson told the ConstructConnect audience he did not foresee a construction recovery keeping pace with restarts in other parts of the economy. "As the economy opens up, other industries will be way ahead of construction, unfortunately," he commented. "Many firms are going to find customers they are counting on have either closed up shop or 'we no longer see the need to open a restaurant in our chain,' or a state or local government will say, 'we have a lot of unbudgeted expenditures, we have a balanced budget requirement, our revenue is way down, so we have to put off building that new school that we had in our capital budget for next year.'

"So by and large I feel construction will be a lot slower coming back than the rest of economy." The association has been conducting surveys of contractors weekly or bi-weekly during the pandemic. The latest survey indicated that fewer contractors reported having to shut down projects due to lack of personal protective equipment than in the prior survey.

"I am hoping that means that construction firms are finally able to access masks and other equipment to ensure their employees can stay safe on the job," said Simonson. Contractors are also reporting concerns on several legal fronts. One relates to the Paycheck Protection Program (PPP) through which construction employers were able to keep workers on the job.

"The construction sector was able to get PPP loans...that came out in April but there are questions about whether firms are exposing themselves to prosecution because they may not qualify for the rather stringent requirements for maintaining head count," Simonson said. "That is obviously difficult in construction where head counts tend to fluctuate over the course of a project."

Contractors are also reporting concerns about exposure to tort or employment liability in cases where a worker becomes infected on the job or is exposed to an infected co-worker. "We have been asking about what sorts of legislation firms feel are needed, that is the number one concern in the survey we are completing today," said Simonson.

Source: www.agc.org

Roger D. Urbach Memorial Scholarship Program

The purpose of the Scholarship Program is to grant multiple scholarships of various amounts each year to SDRCA members, members' immediate family, members' employees, and immediate family of members' employees in memory of Roger D. Urbach, founder of Urbach Roofing and past President of the SDRCA.

The fund will be largely supported through the SDRCA golf tournament, therefore the amount of available funds depends greatly on the financial success of the golf event. However, individual or company donations are certainly welcome.

A donation submission form is available on the following page and the SDRCA will recognize those who have contributed unless otherwise specified.

2020 Scholarship Applications are now available, [click here!](#)

ARMA First Quarter Product Shipment Report

The report covers asphalt roofing product shipments in the United States and Canada in the first quarter, as well as a comparison with the prior year's data. "ARMA members and others interested in the industry value ARMA's shipment report for the relevant, important insights it provides into the asphalt roofing industry," said ARMA's Executive Vice President Reed Hitchcock.

Asphalt Roofing Product Shipments

Shipments (squares)	Q1 2020	Q1 2019	% Change	YTD 2020	YTD 2019	% Change
Shingles – U.S. (including individual shingles)	34,099,598	37,414,443	-8.9%	34,099,598	37,414,443	-8.9%
BUR – U.S. (not including saturated felts)	1,742,176	1,630,680	6.8%	1,742,176	1,630,680	6.8%
Modified Bitumen – U.S.	7,155,650	7,557,680	-5.3%	7,155,650	7,557,680	-5.3%
Shingles – Canada (including Individual shingles)	3,719,782	4,143,208	-10.2%	3,719,782	4,143,208	-10.2%

Roofing product shipment data is collected from participating manufacturers by an independent third party, Association Research Inc., and aggregated to create this report. Companies that are not members of ARMA may examine the free quarterly summaries, and those ineligible for ARMA membership can subscribe to the full, detailed report on the ARMA website.

Thank You to the 2020 Advocate Sponsors

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The SDRCA wishes to Thank our contributing Sponsors. The ability to bring ongoing, valuable educational, social and professional benefits and training is dependent upon our sponsors. We look forward to the new sponsorships and training opportunities 2019 will bring our members.

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SDRCA Contact Information

PO Box 1328, Solana Beach, CA 92075
888-825-0621 Phone/Fax, ed@sdrca.com, www.SDRCA.com