



## *Upcoming Events*

<b>Thursday, April 17th, Quarterly Dinner Meeting</b>	<b>2008 CA Building Code Update: Roofing</b>
<b>Friday, May 2nd, SDRCA Annual Golf Classic</b>	<b>Twin Oaks Golf Course</b>

## President's Message

### **PROUD TO BE AN SDRCA MEMBER**

Many times people have asked me why should I become an SDRCA member? What's in it for me? They also have asked why are you on the Board of Directors? What do you get out of it?

Well I can tell you that, as in anything in life, be it a partnership, a relationship, a membership, or even a marriage; you get out of it what you put into it. For me it was never about getting leads, in fact I have never taken a single lead since I have been on the Board for the last 14 years.

What I have gotten, is information, friendships, alliances, opportunity to grow, and to always be at the top of my industry, to know what's going on when it comes to cutting edge issues.

Recently, I have questioned the wisdom of being President, as sometimes instead of leading our members, it seems like we have to drag them to events or to participate in programs. But recently that all changed with our Build A Roof program (BAR) which helps disadvantaged persons who have special needs, get a roof replaced or repaired.

From the moment Troy Parrott (BAR chairman) brought us the most recent project, which is a single mother on disability, with two young boys; SDRCA members have stepped up to provide materials, loading, tear off, and labor faster than ever before. "There is still opportunity for those who want to contribute" said Parrott, "but never have so many volunteered so fast. It makes me proud to be a contractor member of the SDRCA".

All I can say to that is: Me too Troy, me too; and thanks for the contribution of your time and commitment to the SDRCA and to your community.

David Susi, SDRCA President

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***Emerald Sponsors***— Henry Company, Martin Roofing Co., Mission Valley Roofing, RSI Roofing, Certainteed

***Pearl Sponsors***-Allied Building Products, Dils Roofing, Global Dec-K-Ing Systems. Urbach Roofing

## *March Luncheon featured OSHA Consultation*

Special thank you to John Ford from CAL OSHA Consultation for his presentation. The presentation included the fall protection and other OSHA guidelines that contractors must use.

John's presentation will be available to you on our website soon.

### *Roofing 101 Coming This Spring*

Roofing 101 is an interactive online educational program addressing basic roofing terminology, roof assembly components and roof systems provided by the National Roofing Contractors Association (NRCA). Roofing 101 Consists of five self-placed learning modules requiring about one hour each to complete. Animation, graphics, videos and interactive learning activities combine to create a fun, effective learning experience.

Here is what you will learn in each module:

#### Module 1: Roofing Basics

Learn how the roofing industry works, roles and responsibilities of key industry professionals including designers, contractors, manufacturers and building code and regulatory agents. Basic roofing terminology and functions of roof system components, importance of safety, and identification of the different types of slope systems.

#### Module 2: Roofing System Basics

Safe job practices and critical safety issues involving workers, tenants, and the general public. Identify roof assembly components, understanding the role of testing organizations, and understanding energy efficiency. Recognize general protections, conditions and exclusions of warranties. Explain recommendations for roof inspection, maintenance and record keeping.

#### Module 3: Overview of Low Slope

Design issues, preparation, application methods, and material handling. Explore the different characteristics, application methods, maintenance requirements and safety concerns for the low slope systems.

#### Module 4: Overview of Steep Slope

Design issues, material handling, substrate preparation, insulation, layout and attachment methods, ventilation and valley applications. Learn the types, styles, application methods, maintenance requirements and safety concerns of the steep slope systems.

#### Module 5: Overview of Roof Flashings and Accessories

Identify the basic components of vertical, horizontal and metal flashing systems for low and steep slope flashing systems. Identify flashing accessories, best practices for flashing system application, basic maintenance issues, and identification of hazards and recommended controls for specific safety issues.

Accreditation: 0.1 CEU per module after passing exam; Tuition: Members \$35 per module/\$175.00 per program, Non-Members \$50/\$250; This course will benefit people new to the roofing industry, building owners and facility managers.

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## 2008 Golf Classic

The 2008 Golf Classic has been scheduled for Friday, May 2nd, 2008. The SDRCA is pleased to announce that this year's event will take place at Twin Oaks Golf Course in San Marcos, California.

Once again, please thank our generous sponsor !

# GASLAMP

## INSURANCE

Sponsor form attached at the end of the newsletter, sign up now to secure your tee or other sponsor opportunities

Other Sponsors Include:



*Adds value!*

Flier available at end of newsletter, sign up now!

### *New Guidance Document on Portland Cement Issued*

A new guidance document entitled "[Preventing Skin Problems from Working with Portland Cement](#)," was recently released to educate employers and employees about techniques to prevent skin-related injuries common in the cement industry. Portland cement, a generic term used to describe building materials with strong adhesive properties when mixed with water, is used in concrete, mortar, plaster, grout, stucco and terrazzo. The new guidance addresses ways to prevent or minimize skin problems through the use of various types of personal protective equipment.

You can view the entire document at <http://www.osha.gov/dsg/guidance/cement-guidance.html>.

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# SAN DIEGO ROOFING CONTRACTORS' ASSOCIATION

1113 Adella Avenue, Ste. 100, Coronado, CA 92118

Phone/Fax 888-825-0621

Our Sponsors:

## 42nd Annual SDRCA Golf Tournament

Sponsored By:

# GASLAMP

I N S U R A N C E

Friday, May 2nd, 2008

Twin Oaks Golf Course

11:30 AM Check-In & Barbecue Lunch

1:00 PM Shotgun Start - Scramble Format

6:00 PM Dinner & Awards

Please fill out this form and return to the SDRCA.

The 2008 event will include golf, carts, driving range balls, tee prizes, barbecue luncheon, dinner, awards, and optional raffle.

Company: \_\_\_\_\_ Contact Person: \_\_\_\_\_

Phone: \_\_\_\_\_ Email: \_\_\_\_\_

Please check the appropriate box or boxes

My company wants to be a Tee Sponsor (foursome included in price)	\$1200.00
My company wants to be a Green Sponsor	\$400.00
My company wants to be the Dinner Sponsor (foursome included in price)	\$4000.00
My Company wants to be the Lunch Sponsor (foursome included in price)	\$2000.00
My Company wants to be the Golf Cart Sponsor (foursome included in price)	\$2500.00
My Company wants to be the Driving Range Sponsor (foursome included in price)	\$1500.00
My Company wants to be the Putting Green Sponsor (foursome included in price)	\$1500.00
I have a foursome	\$700.00
I have a twosome	\$350.00
I am a single player	\$175.00
My Company will donate a raffle prize	\$ _____

**Total Amount** \$ \_\_\_\_\_

### Payment Information

Bill my credit card listed below     Check Enclosed     I need an invoice to pay this

Credit Card Number: \_\_\_\_\_ Exp: \_\_\_\_\_

Name on Card: \_\_\_\_\_



Your Company Here

## *April Quarterly Dinner Meeting - 2008 CA Building Code Update: Roofing*

Thursday, April 17th, 5:30 PM at the Butcher Shop Steakhouse

The *new* California building code, which became effective statewide on January 1, 2008, is based on the 2006 International Building Code and *not* the 1997 Uniform Building Code that we have all become accustomed to using for the last 10 years.

The new IBC and CBC have many specific changes that effect roofing design, installation and maintenance. Most significantly, the old Codes generally required that the construction (builder/roofer) prevent water intrusion to the interior. The new Codes have been changed to make them more stringent and specific. Language has been added in the Codes that requires both "design and construction" to meet the intent of the codes, not just construction. As a result, the new codes shift more liability on to the design professional (or the roofing contractor who acts as the designer), requiring them to properly design the roofing and building envelope systems.

Roofing contractors can no longer rely on a limited understanding of Chapter 15-Roofing, but must have a comprehensive knowledge of Chapter 15, Chapter 12 (ventilation) and Chapter 14 (walls); and at least a basic understanding of Chapter 16 (structural live loads and wind loads), Chapter 19 (concrete), Chapter 23 (wood) and the roof penetration portions of the plumbing code. Additionally, the contractor must now have a comprehensive knowledge of the 69 different ASTM standards now referenced in Chapter 15 of the CBC.

This seminar will focus on Chapter 15 and will include a side-by-side comparison between the old code and new code as related to Chapter 15- Roofing. The program will also include a limited discussion on attic ventilation, integration of roofing and wall assemblies and on plumbing penetrations. The class will be presented by John Shepherd, RRC, RRO

### John's Biography:

**John D. Shepherd, RRC, RRO** is President of Southern California based Shepherd Consulting Services, has more than 35 years experience in the roofing industry including 10 as a roofing contractor and the last 13 years as a roofing and waterproofing consultant. John started working on roofs in a family business after school and during summer breaks when he was 12 years old and was a foreman by age 18. John is the immediately past Chairman of the SOCAL RCI Education Committee, is the current Chairman of the RCI Region IV Annual Hawaii Education Committee, a member of the SOCAL Chapter of RCI Board of Directors and a member of the RCI Inc. Chapter Development Committee.

John has extensive experience in conducting leak investigations, roof damage investigations and conducting roofing, waterproofing and building envelope forensics investigations. John has served as an expert on over 200 litigation cases related to construction defects (roofing, waterproofing, decks, windows and stucco and siding wall cladding), standard of care issues for the roofing industry (roofing practices, roof installation, maintenance, course of construction for new and reroof projects, building codes, etc.) and personal injury (slip and fall related to roof leaks, non-roofing personal injuries on a roof, falling debris, etc). John's expert work includes about 1/3 plaintiff representation, 1/3 roof sub-contractor defense representation and 1/3 developer defense representation. John has spoken a number of times at RCI education functions, is considered a building code expert related to roofing issues, has authored several roofing and building code related articles and is in the process of writing on book on the mathematics of roofing and roof consulting.

Meeting flier at end of newsletter or at [www.sdrca.com](http://www.sdrca.com)

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# San Diego Roofing Contractors' Association

Thursday, April 17<sup>th</sup>, 2008 (Notice the date is Thursday and not Wednesday)

The Butcher Shop Steakhouse  
5255 Kearny Villa Road  
San Diego, CA 92123  
858-565-2272

April Quarterly Dinner Meeting  
5:30 PM – 6:30 PM Social  
6:30 PM – Dinner & Program

## 2008 CA Building Code Update: Roofing

The new California building code, which became effective statewide on January 1, 2008, is based on the 2006 International Building Code and not the 1997 Uniform Building Code that we have all become accustomed to using for the last 10 years.

The new IBC and CBC have many specific changes that effect roofing design, installation and maintenance. Most significantly, the old Codes generally required that the construction (builder/roofer) prevent water intrusion to the interior. The new Codes have been changed to make them more stringent and specific. Language has been added in the Codes that requires both "design and construction" to meet the intent of the codes, not just construction. As a result, the new codes shift more liability on to the design professional (or the roofing contractor who acts as the designer), requiring them to properly design the roofing and building envelope systems.

John D. Shepherd, RRC, RRO, president of Shepherd Consulting Services has more than 35 years experience in the roofing industry and will give us a presentation on the changes.

The SDRCA will also feature a \$100.00 bill as a raffle prize. Must be present to win!

-----Keep upper portion -----Send lower portion-----

### SDRCA Dinner Meeting Reservation

Due by Thursday, April 10th, 2008

Company: \_\_\_\_\_

Please fill in your amount

Attendee: \_\_\_\_\_

\_\_\_\_\_ Attendees at \$40.00 member price = \$\_\_\_\_\_

Attendee: \_\_\_\_\_

\_\_\_\_\_ Attendees at \$50.00 non-member price = \$\_\_\_\_\_

Attendee: \_\_\_\_\_

Total Price = \$\_\_\_\_\_

Attendee: \_\_\_\_\_

Check Enclosed     Credit Card listed below     Send me an Invoice     Use Advocate dinner credits

Card Number: \_\_\_\_\_ Exp: \_\_\_\_\_

Name on Card: \_\_\_\_\_

SDRCA – 1113 Adella Ave., Ste. 100, Coronado, CA 92118

Phone/Fax: 888-825-0621

### *NRCA Smart Brief*

NRCA's weekly free electronic newsletter, NRCA E-News, offers brief stories about events and issues in the roofing industry and involving NRCA. NRCA E-News subscribers obtain information about educational classes, industry meetings and conferences, current industry news, technical advancements, and environmental and legislative issues, among other topics.

To register for NRCA E-News go to <http://www.nrca.net/register.aspx>

### *Welcome New Members*

Santa Fe Roofing

Promark Roofing

RC Roofing

### *2008 National Solar Energy Conference to be held in San Diego, Discounts to SDRCA Members*

SOLAR 2008 is coming to San Diego! The National Solar Energy Conference is the largest and most inclusive solar and renewable energy conference in the U.S. each year.

The National Solar Energy Conference combines a premiere technical conference, plenary and forum sessions exploring both the conference theme and the most timely topics of the day, a Renewable Energy Products and Services exhibit that showcases manufacturers, dealers, distributors, installers and other related businesses and services, and workshops, tours and special events of interest to professionals and consumers.

Join more than 2,500 leading researchers, scientists, engineers, architects, designers, policymakers, manufacturers, contractors, installers, government leaders, strategic thinkers, teachers, utility representatives and other renewable energy decision-makers from around the United States and the world for the comprehensive program.

Be a part of Public Day - where we are expecting as many as 10,000 people from the San Diego area to tour the exhibit hall and experience a multitude of public demonstrations.

SOLAR 2008 will be held May 3-8, 2008, at the Town and Country Resort & Convention Center. For more information, see [www.solar2008.org](http://www.solar2008.org).

The discount will be available right on the registration form – SDRCA members just check a box indicating your membership, and you automatically get the lowest price. Registration will be available early in January.

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## *New General Liability Program for Members*

The San Diego Roofing Contractors Association (SDRCA) and Coronado Insurance Wholesale Services are proud to present a new General Liability option for contractors who are members.

The construction industry is critical to any growing economy. The nation has experienced a decrease in the economic environment while at the same time the insurance industry has become more competitive. Insurance is now available and cost effective for many contractors in California. Competitive programs providing lower premiums, varied coverage limits, and financially stable carriers are the foundation for the current marketplace.

The San Diego Roofing Contractors Association (SDRCA) is pleased to introduce and endorse a new Liability Insurance option for members only. Through Coronado Insurance Wholesale Services, roofing contractors who are members of the SDRCA will have access to premium discounts, a loss control program and financially stable carrier.

Through the SDRCA with Coronado Insurance Wholesale Services, our fundamental goal is to provide a new, unique and stable market for contractors through profitable underwriting, superior claims service, and risk management programs through your local independent agents and brokers.

Risks Insured: Residential & Commercial Roofing Contractors

Program Features:

- Admitted, Rated Carrier
- \$1200 Minimum Premium
- Tracts, Apartments, Condos & Town homes, & Hot Work available CG 20 10 11/85 available - Commercial Work only

Coverage: Limits of Coverage: Up to \$1 million per Occurrence  
\$2 million General Aggregate

- Deductibles: as low as \$2,500 per claim
- Rating Basis: Gross Receipts
- Maximum Policy Term: 1 (one) Year

Inspections: A telephone inspection is made on all accounts

- Completed & Executed applications only

Download application at [www.SDRCA.com](http://www.SDRCA.com)

Completed Jobs: Jobs completed prior to policy date are not covered

Roofing Wholesale April Product Show

Thursday, April 17th

See flier at end of newsletter for more details

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# Roofing Wholesale Spring Valley

*April Product Show*

*On Site This Month:*



Thursday, April 17<sup>th</sup>

11:00 AM to 2:00 PM

*Food Catered By Tacos Y Gorditas*

**Enjoy some photos of the recent training that was a joint effort by Roofing Wholesale Spring Valley, Versico, and the SDRCA**



**Board of Directors**

**David Susi**, President  
RSI Roofing

**Ric Morales**, Vice President  
Global Dec-K-Ing Systems

**Scott Widdes**, Secretary/Treasurer  
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For Immediate Release

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714-701-1076  
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## **Interest In Eagle Solar Roof powered by SolarSave® Integrated Solutions Soars Nationwide**

*Consumers, Builders, Roofers, Electricians Embrace Roofing Solution That Delivers Solar Energy Benefits and Maintains Aesthetics of Tile Roof*

**RIALTO, Calif., March 12, 2008** – Eagle Roofing Products, a division of Burlingame Industries, today announced that sales of the Eagle Solar Roof are quickly gaining momentum nationwide. The Eagle Solar Roof powered by SolarSave® Integrated Solutions provides an environmentally sound and beautiful way for homeowners to save on their electricity costs.

### **A Superior Solution**

Embraced by both homeowners and builders alike for its appearance and performance, the comprehensive solar roof solution is unlike anything previously available in the industry. The SolarSave® panels of the Eagle Solar Roof are effectively installed alongside roof tile on the home thereby maintaining the aesthetics and performance of a tile roof while generating clean, safe, quiet energy from the sun. Since the SolarSave® panels were designed to perform and be installed as a roofing product rather than a traditional solar panel, their durability is outstanding and warranted for 25 years as a roofing material and 25 years as a solar product. The solar panels also are lightweight, easily handled and can be walked on, enabling roofing contractors and solar integrators to benefit from simplified installation.

According to Jay Banister, Eagle's National Green Program Manager, interest in the solar solution has been impressive from the very beginning with sales quickly following. Officially launched in December 2007, the company has already provided the Eagle Solar Roof powered by SolarSave® Integrated Solutions for installations on more than 125 homes and buildings. In addition, more than 40 presentations have been made to some of the nation's leading homebuilders interested in creating solar developments in Southern California.



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3546 N. Riverside Ave.  
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### **Widely Available**

The Eagle Solar Roof powered by SolarSave® Integrated Solutions is now available in the following states.

California	Washington
Oregon	Idaho
Montana	Nevada
Utah	Arizona
New Mexico	Colorado
Texas	Wyoming
Kansas	Nebraska
South Dakota	North Dakota

The company is working to officially launch the solution in the Northeast, Southeast, Midwest and Hawaii in the coming months.

### **Authorization Training**

The Eagle Solar Roof powered by SolarSave® Integrated Solutions is offered through a strategic relationship between Eagle Roofing Products and Open Energy Corp. a company focused on the development and commercialization of renewable energy products. Offering its customers a powerful combination of solar roofing solution and successful marketing strategy, Eagle and Open Energy have developed a comprehensive training program for interested contractors such as roofers, electricians and solar integrators. The program covers proper installation, solar sales and customer support. To date, more than 300 contractors in the Western states have completed the program authorizing them to sell the products, and 2,000 more contractors are expected to participate in the training course in the coming year. In addition, comprehensive training for builder sales staff is available.

The solar panels used in the Eagle Solar Roof are extremely low maintenance, requiring minimal care by homeowners. The resulting installation provides quiet and reliable power generation, reducing pollution and green house gas emissions while delivering safe and secure sustainable energy. The panels used in the Eagle Solar Roof come with a 25-year limited power output warranty and protection against water intrusion. It also comes with 10 years of free Internet-based solar system monitoring for homeowners.

For additional information on Eagle Roofing Products, contact Melissa Pellerito, Eagle's marketing communications manager, at (909) 355-7000 or visit [www.eagleroofing.com](http://www.eagleroofing.com).

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Rialto, CA 92377  
Phone: 909-355-7000  
Fax: 909-355-2331

## **About Eagle Roofing Products**

Eagle Roofing Products, a division of Burlingame Industries, was founded in 1989 with the goal of manufacturing quality concrete roof tile in modern, automated and high-speed plants. From the beginning, Eagle Roofing Products has prided itself on building strong relationships with customers of all sizes by listening and responding to their requests. Eagle Roofing Products is continually expanding its production capacity and its market coverage in order to offer its superior products nationwide. Having earned AAA rating by the Better Business Bureau, Eagle maintains strong sales and customer service support at the local as well as national level. Eagle is also committed to seeking out trend setting technologies and products that help the environment while helping our customers and their customers. Our green building products and green manufacturing process are a major focus of the company's time and investments. For more information on Eagle Roofing Products, please visit [www.eagleroofing.com](http://www.eagleroofing.com).

## **G.D.S. JOINS THE SDRCA**

I would like to thank the **SDRCA** for giving us the opportunity to introduce ourselves as the newest members of the association. I hope with this article members who are not completely familiar with our company and the industry we represent gain a better understanding of who we are as well as our plans for the southern California marketplace, specifically the San Diego area.

**GLOBAL DEC-K-ING SYSTEMS** is a supplier and manufacturer of waterproof pedestrian systems designed for sundecks and rooftop patios. We supply PVC membranes that are not only tested to meet all roofing standards, but are also embossed for traction allowing people to use the roof as if it was a patio. If you have ever installed a liquid or multi-step system to create a walkable surface you should immediately see the advantage of using a single-ply membrane instead. An average size sundeck or patio can be finished in less than a day with our system, allowing a contractor to save on labor cost and move on to the next project.

The 'walkable' membranes are also quite common for installation on sundecks because of the many advantages of PVC. The product has built in skid resistance, salt and UV inhibitors, a very long lifespan over alternatives, and is available in various prints and colors. This year is our 30<sup>th</sup> year in business. We have successfully installed our PVC product in all climatic extremes ranging from California, New Mexico to northern Canada. Some of our latest projects include the student union building at UC Davis and government buildings in Sacramento. The east coast markets continue to be one of our stronger markets with increases in sales every year. Our contractors find a variety of ways to market our PVC products. Last year they offered our walkable PVC membrane to the urban renewal projects such as warehouse and loft conversion projects.

In the coming weeks we will be setting up training sessions in the San Diego market. The SDRCA members are invited to attend our training sessions and become familiar with PVC as a walkable deck membrane. We encourage contractors to ask questions but more importantly look in your neighborhoods for sales and growth opportunities.

With some of the more traditional forms of roofing market slowing down this year, *our walkable PVC products* offer you an exciting new look to the marketplace in an easy to install system. **SDRCA** Vice-President Ric Morales is the newest member of our team and will be conducting local training seminars along with our Technical Director Dave Smith over the next few months.

We hope the SDRCA members take the time and look at our website at “[www.globaldecking.com](http://www.globaldecking.com)” and contact us at 1-800-804-6288 if you have any questions. We are pleased to join the **SDRCA** and look forward to working with many of you in the future.

Sincerely

Roland P. Houle  
President  
GLOBAL DEC-K-ING SYSTEMS



## Discover TruLo®

High performance roofing asphalt

**Experience TruLo, a high performance roofing asphalt at regular asphalt pricing from 2/11/08 thru 4/11/08**



**Standard Asphalt**



**Low Fuming Asphalt**

### TruLo®

- Exceeds all ASTM D312 performance requirements.
- Low Fuming additive forms a surface skim layer in the kettle to trap fumes.
- Consistently provides a 90% reduction in fumes at the kettle.
- Cuts down on asphalt odor complaints.
- Works with all Trumbull® Type 1 to 4 TruLo products in all kettles.
- Traps heat in the kettle which conserves fuel.

When heated, the polymer floats to the surface and creates a skim layer on the kettle that traps the fumes and odor inside – without affecting the asphalt or disrupting kettle operation.

### The Benefits of Built-Up Roofing

- The strength to stand up to the elements
- The durability to stand up to the ultraviolet rays of the sun
- The proven, advanced technology of Owens Corning Trumbull asphalt

Contact your Owens Corning Representative for details, Chuck Gallinat @ 619-885-3050